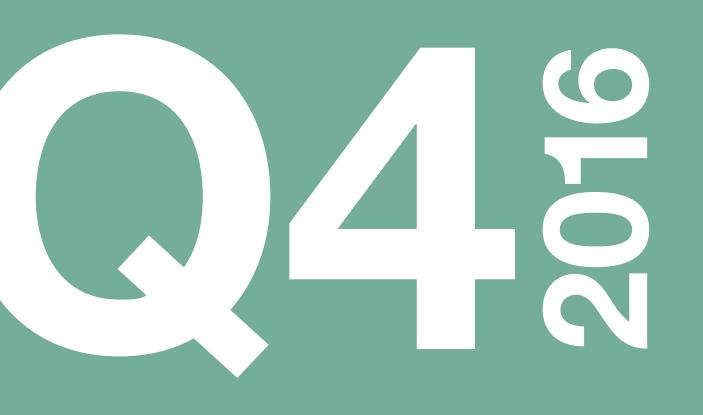
# Manpower Employment Outlook Survey Netherlands





# stherlands mployment utlook

The Manpower Employment Outlook Survey for the fourth quarter 2016 was conducted by interviewing a representative sample of 750 employers in the Netherlands.

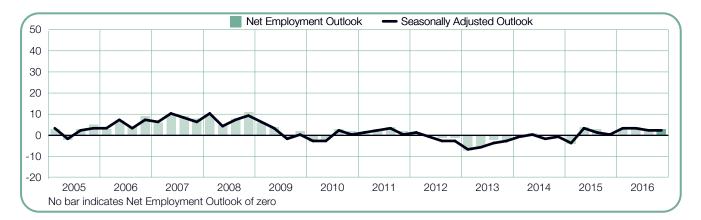
All survey participants were asked, "How do you anticipate total employment at your location to change in the three months to the end of December 2016 as compared to the current quarter?"

#### Contents

The Netherlands Employment Outlook	1
Organisation-Size Comparisons	
Regional Comparisons Sector Comparisons	
Global Employment Outlook International Comparisons – Americas International Comparisons – Asia & Pacific International Comparisons – EMEA	12
About the Survey	28
About ManpowerGroup™	29

## **Netherlands Employment Outlook**

	Increase	Decrease	No Change	Don't Know	Net Employment Outlook	Seasonally Adjusted
	%	%	%	%	%	%
Oct-Dec 2016	5	2	92	1	3	3
July-Sep 2016	5	2	91	2	3	3
Apr-June 2016	6	2	88	4	4	4
Jan-Mar 2016	6	3	88	3	3	4
Oct-Dec 2015	3	2	93	2	1	1



Dutch employers report modest hiring plans for the October-December time frame. With 5% of employers expecting to increase staffing levels, 2% anticipating a decrease and 92% forecasting no change, the resulting Net Employment Outlook is +3%.

Once the data is adjusted to allow for seasonal variation, the Outlook also stands at +3%. Hiring prospects are unchanged when compared with the previous quarter and improve by 2 percentage points year-over-year.

Throughout this report, we use the term "Net Employment Outlook." This figure is derived by taking the percentage of employers anticipating total employment to increase and subtracting from this the percentage expecting to see a decrease in employment at their location in the next quarter. The result of this calculation is the Net Employment Outlook.

From this point forward, all data discussed in the commentary is seasonally adjusted, unless stated otherwise.

## **Organization Size Comparisons**

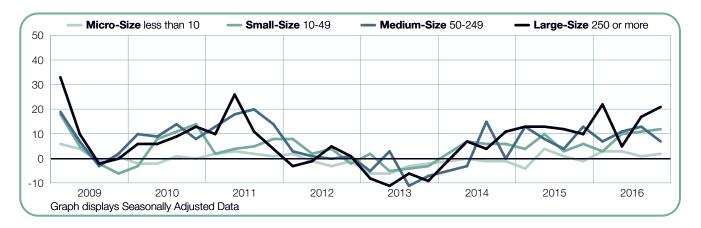
Participating employers are categorized into one of four organization sizes: Micro businesses have less than 10 employees; Small businesses have 10-49 employees; Medium businesses have 50-249 employees; and Large businesses have 250 or more employees.

Employers forecast job gains in all four organization size categories during the coming quarter. The strongest labor market is expected by Large employers who report a Net Employment Outlook of +21%. Elsewhere, Outlooks of +12% and +7% are reported by Small- and Medium-size employers, respectively, while the Outlook for Micro firms stands at +2%.

When compared with the previous quarter, Large employers report an improvement of 4 percentage points but the Outlook for Medium employers is 6 percentage points weaker. Elsewhere, employers report relatively stable hiring plans.

Year-over-year, hiring prospects are considerably stronger for Large employers who report an increase of 11 percentage points. Outlooks also improve by 6 and 3 percentage points for Small- and Micro-size employers, respectively. However, Medium employers report a decline of 6 percentage points.

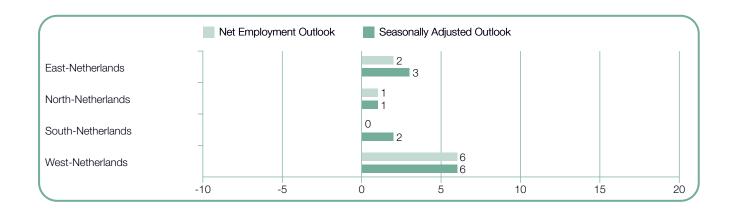
Organization-Size	Increase	Decrease	No Change	Don't Know	Net Employment Outlook	Seasonally Adjusted
	%	%	%	%	%	%
Micro-Size less than 10	4	2	93	1	2	2
Small-Size 10-49	16	4	79	1	12	12
Medium-Size 50-249	16	6	76	2	10	7
Large-Size 250 or more	27	6	64	3	21	21



## **Regional Comparisons**

Staffing levels are expected to increase in all four regions during 4Q 2016. Employers in the West anticipate the strongest hiring pace, reporting a Net Employment Outlook of +6%. Elsewhere, employers forecast some payroll gains in the East, with an Outlook of +3%, while slow-paced hiring activity is forecast in the South, where the Outlook is +2%. Employers report limited hiring plans in the North with an Outlook of +1%.

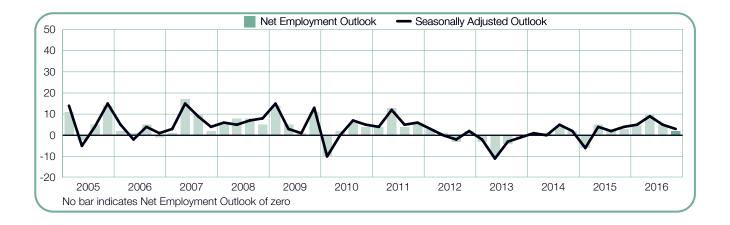
When compared with the previous quarter, the Outlook for the North is 4 percentage points stronger, but employers in both the South and the East report weaker hiring intentions with declines of 3 and 2 percentage points, respectively. Meanwhile, hiring prospects remain relatively stable in the West. Year-over-year, hiring prospects are 5 percentage points stronger in the West, and employers also report improved hiring activity in the South, with an increase of 2 percentage points. Elsewhere, Outlooks remain relatively stable.



+3 (+5)%

#### East

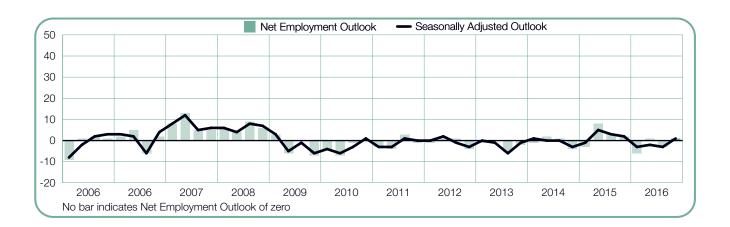
Modest payroll growth is anticipated in 4Q 2016 with employers reporting a Net Employment Outlook of +3%. Hiring plans decline by 2 percentage points when compared with the previous quarter but remain relatively stable year-over-year.



+1 (-3)%

#### North

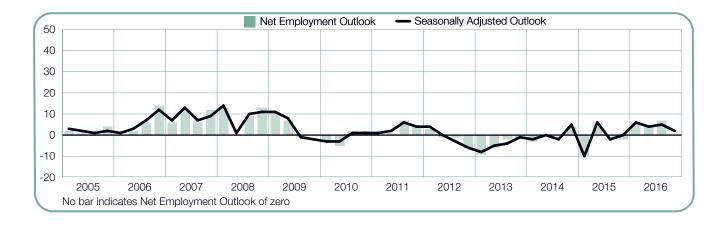
Reporting a Net Employment Outlook of +1%, employers forecast limited workforce gains in the October-December time frame. Hiring prospects are 4 percentage points stronger quarter-over-quarter and remain relatively stable when compared with 4Q 2015.



+2 (+5)%

#### South

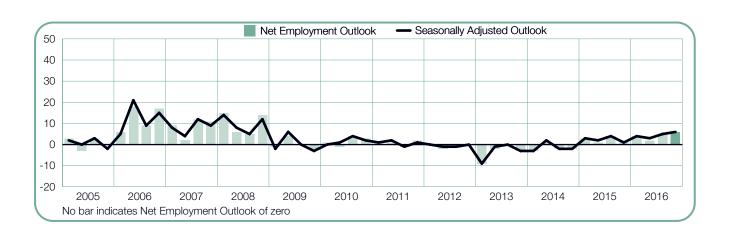
Job seekers can expect a slight increase in staffing levels during the next three months, according to employers who report a Net Employment Outlook of +2%. The Outlook declines by 3 percentage points when compared with the previous quarter but is 2 percentage points stronger year-over-year.



+6 (+5)%

#### West

The strongest hiring pace for more than seven years is anticipated in the upcoming quarter. Employers report a Net Employment Outlook of +6%, remaining relatively stable when compared with the previous quarter and improving by 5 percentage points year-over-year.

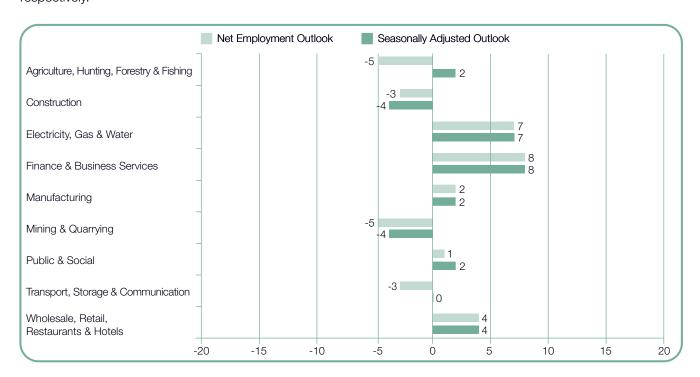


## **Sector Comparisons**

Staffing levels are expected to increase in six of the nine industry sectors during 4Q 2016. Employers report the strongest hiring intentions in the Finance, Insurance, Real Estate & Business Services sector with a Net Employment Outlook of +8%. Electricity, Gas & Water sector employers also anticipate a fair hiring climate, reporting an Outlook of +7%, while the Outlook for the Wholesale, Retail, Restaurants & Hotels sector stands at +4%. However, employers in two sectors expect payrolls to decline, with Outlooks of -4% reported in both the Construction sector and the Mining & Quarrying sector.

When compared with 3Q 2016, hiring prospects strengthen in three of the nine industry sectors. The Wholesale, Retail, Restaurants & Hotels sector Outlook is 3 percentage points stronger, while an increase of 2 percentage points is reported by Electricity, Gas & Water sector employers. Meanwhile, hiring plans weaken in two sectors, with employers reporting declines of 6 and 2 percentage points in the Construction sector and the Transport, Storage & Communication sector, respectively.

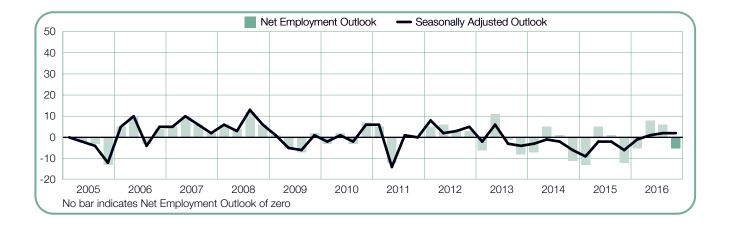
Year-over-year, Outlooks improve in five of the nine industry sectors. The most notable increase of 8 percentage points is reported in the Agriculture, Hunting, Forestry & Fishing sector. Elsewhere, Outlooks improve by 6 and 4 percentage points for the Electricity, Gas & Water sector and the Public & Social sector, respectively, while the Outlook for the Wholesale, Retail, Restaurants & Hotels sector is 3 percentage points stronger. However, hiring intentions weaken in four sectors. Employers in three sectors report declines of 4 percentage points – the Construction sector, the Mining & Quarrying sector and the Transport, Storage & Communication sector.



+2 (+2)%

#### Agriculture, Hunting, Forestry & Fishing

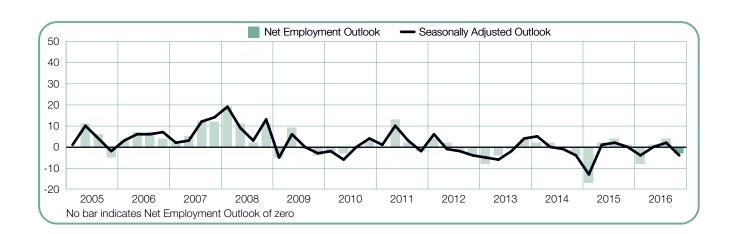
Slow-paced payroll growth is forecast to continue during 4Q 2016 with employers reporting a Net Employment Outlook of +2% for the second consecutive quarter. When compared with 4Q 2015, hiring prospects are 8 percentage points stronger.



-4 (+2)%

#### Construction

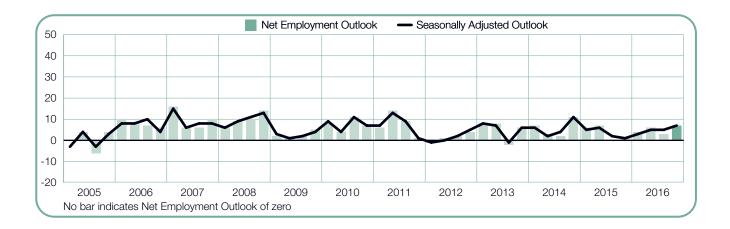
With a Net Employment Outlook of -4%, employers anticipate muted hiring activity during the next three months. Hiring intentions weaken both quarter-over-quarter and year-over-year, declining by 6 and 4 percentage points, respectively.



+7 (+5)%

#### Electricity, Gas & Water

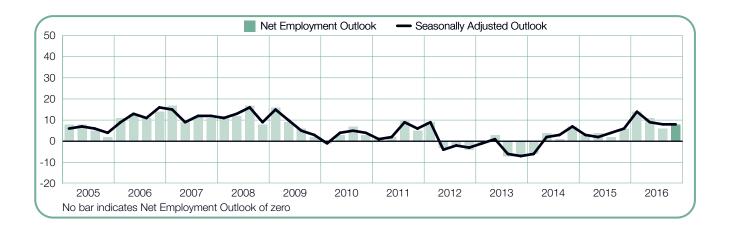
Job seekers can expect the strongest hiring pace for two years during the final quarter of 2016, according to employers who report a Net Employment Outlook of +7%. Hiring plans are 2 percentage points stronger when compared with the previous quarter, and improve by 6 percentage points year-over-year.



+8 (+8)%

#### Finance, Insurance, Real Estate & Business Services

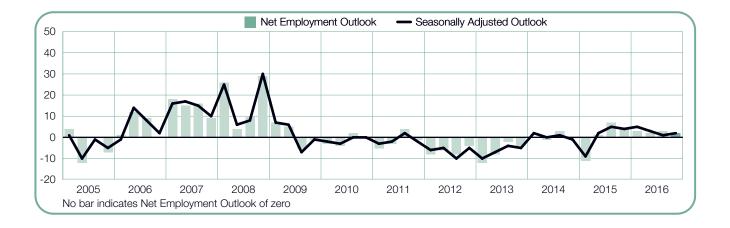
Employers continue to anticipate some hiring opportunities, reporting a Net Employment Outlook of +8% for the second consecutive quarter. Year-over-year, the Outlook is 2 percentage points stronger.



+2 (+1)%

#### Manufacturing

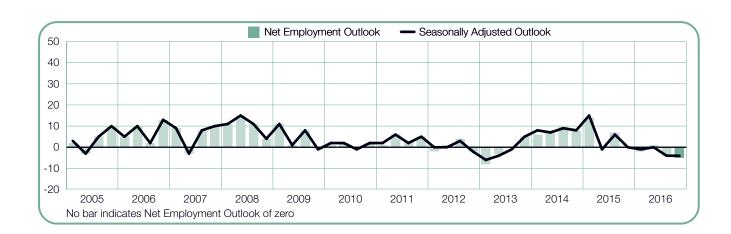
Slow-paced hiring activity is forecast for the October-December time frame with employers reporting a Net Employment Outlook of +2%. Hiring intentions remain relatively stable when compared with the previous quarter but decline by 2 percentage points year-over-year.



-4 (-4)%

#### Mining & Quarrying

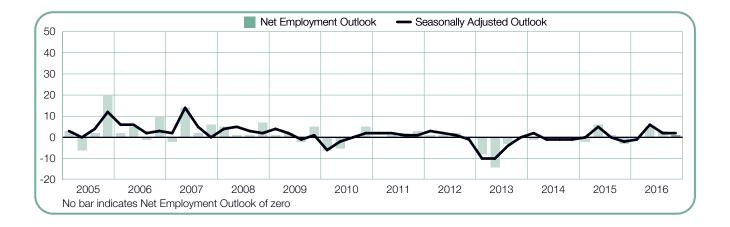
For the second consecutive quarter employers anticipate a downbeat hiring pace, reporting a Net Employment Outlook of -4%. When compared with 4Q 2015, hiring prospects are 4 percentage points weaker.



+2 (+2)%

#### Public & Social

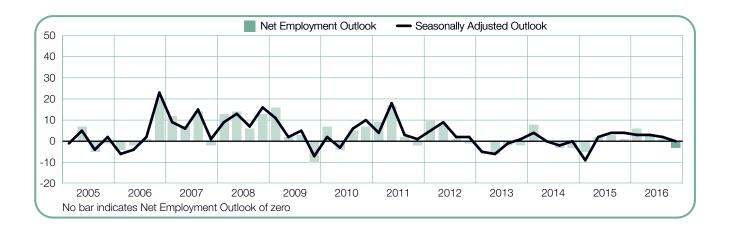
Limited payroll gains are expected in the forthcoming quarter, with employers reporting a Net Employment Outlook of +2%. Hiring plans are unchanged when compared with 3Q 2016, but employers report a year-over-year improvement of 4 percentage points.



0 (+2)%

#### Transport, Storage & Communication

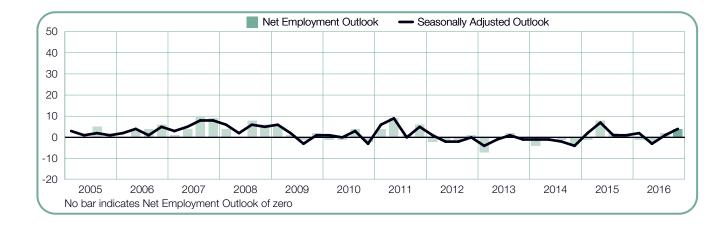
Job seekers can expect flat hiring activity in 4Q 2016, according to employers who report a Net Employment Outlook of 0%. However, the Outlook declines by 2 and 4 percentage points quarter-over-quarter and year-over-year, respectively.



+4 (+1)%

#### Wholesale, Retail, Restaurants & Hotels

A moderate hiring pace is forecast for the October-December period with employers reporting a Net Employment Outlook of +4%. Hiring intentions improve by 3 percentage points both quarterover-quarter and year-over-year.

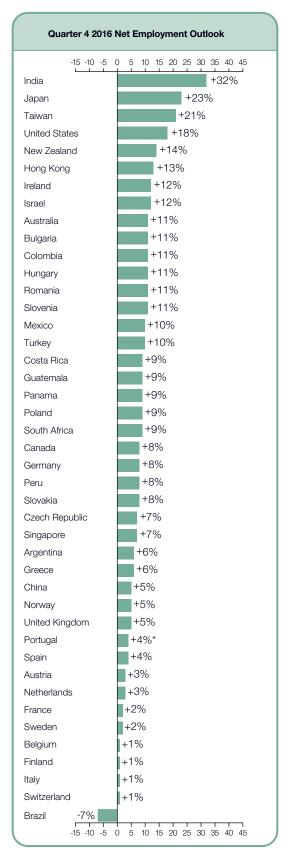


## **Global Employment Outlook**

	Quarter 4 2016	Qtr on Qtr Change Q3 2016 to Q4 2016	Yr on Yr Change Q4 2015 to Q4 2016			
	%					
Americas						
Argentina	+6 (+2) <sup>1</sup>	+4	0			
Brazil	-7 (-12) <sup>1</sup>	+5	+4			
Canada	+8 (+6)1	+2	+2			
Colombia	+11 (+11) <sup>1</sup>	0	-2			
Costa Rica	+9 (+11) <sup>1</sup>	-2	-5			
Guatemala	+9 (+16) <sup>1</sup>	-7	-3			
Mexico	+10 (+12) <sup>1</sup>	-2	-3			
Panama	+9 (+8) <sup>1</sup>	+1	-1			
Peru	+8 (+8)1	0	0			
United States	+18 (+15) <sup>1</sup>	+3	0			

Asia Pacific			
Australia	+11 (+9) <sup>1</sup>	+2	+5
China	+5 (+2)1	+3	0
Hong Kong	+13 (+12) <sup>1</sup>	+1	-2
India	+32 (+35)1	-3	-10
Japan	+23 (+22)1	+1	+1
New Zealand	+14 (+12)1	+2	+2
Singapore	+7 (+9)1	-2	-5
Taiwan	+21 (+19) <sup>1</sup>	+2	-13

EMEA <sup>†</sup>			
Austria	+3 (+4)1	-1	+2
Belgium	+1 (+1) <sup>1</sup>	0	-1
Bulgaria	+11 (+10) <sup>1</sup>	+1	+1
Czech Republic	+7 (+4)1	+3	+6
Finland	+1 (+1) <sup>1</sup>	0	-2
France	+2 (+2)1	0	+4
Germany	+8 (+4)1	+4	+3
Greece	+6 (+6) <sup>1</sup>	0	+13
Hungary	+11 (+13) <sup>1</sup>	-2	0
Ireland	+12 (+9) <sup>1</sup>	+3	+7
Israel	+12 (+8) <sup>1</sup>	+4	+3
Italy	+1 (0)1	+1	+5
Netherlands	+3 (+3)1	0	+2
Norway	+5 (+4)1	+1	+3
Poland	+9 (+9) <sup>1</sup>	0	+2
Portugal	-	-	-
Romania	+11 (+14) <sup>1</sup>	-3	-2
Slovakia	+8 (+9)1	-1	-1
Slovenia	+11 (+6) <sup>1</sup>	+5	+5
South Africa	+9 (+7) <sup>1</sup>	+2	+3
Spain	+4 (+1) <sup>1</sup>	+3	+1
Sweden	+2 (+6)1	-4	-4
Switzerland	+1 (0) <sup>1</sup>	+1	+1
Turkey	+10 (+6)1	+4	-5
UK	+5 (+5) <sup>1</sup>	0	0



<sup>†</sup>EMEA – Europe, Middle East and Africa.

 $<sup>\</sup>star$  Indicates unadjusted data.

<sup>1.</sup> Number in parentheses is the Net Employment Outlook when adjusted to remove the impact of seasonal variations in hiring activity. Please note that this data is not available for all countries as a minimum of 17 quarters worth of data is required.

## The Manpower Employment Outlook Survey is ManpowerGroup's quarterly index of employer hiring confidence.

ManpowerGroup interviewed nearly 59,000 employers across 43 countries and territories to forecast labor market activity\* in Quarter 4 2016. All participants were asked, "How do you anticipate total employment at your location to change in the three months to the end of December 2016 as compared to the current quarter?"

Staffing levels are expected to grow by varying degrees in 42 of 43 countries and territories through the end of the year. Only employers in Brazil expect payrolls to decline in the October-December time frame. Uncertainty associated with the slowdown of the global economy, the Brexit referendum and continued financial market volatility appears to have had little impact on employer hiring confidence. Slightly more than half of the forecasts strengthen by varying margins when compared to results reported three months ago, with hiring plans improving in 23 of 43 countries and territories, remaining unchanged in nine, and declining in 11. Outlooks improve in 21 countries and territories when compared with Quarter 4 2015, are unchanged in six, and decline in 15. Hiring confidence is strongest in India, Japan, Taiwan and the United States, while employers in Brazil, Belgium, Finland, Italy and Switzerland report the weakest hiring plans.

In the Americas region, fourth-quarter workforce gains are expected in nine of 10 countries. However, employer confidence is mixed when compared to prior reports with forecasts improving by varying margins in five countries in comparison to the July-September period, declining in three and remaining unchanged in two. When compared to Quarter 4 2015, forecasts weaken in five countries, strengthen in two, and are unchanged in three. Employers in the United States, Colombia and Mexico report the region's most optimistic fourth-quarter hiring plans, while opportunities for job seekers are expected to be weakest in Brazil.

Employers in all 25 countries in the Europe, Middle East & Africa (EMEA) region expect some level of staffing level growth over the next three months. In a quarter-over-quarter comparison, forecasts improve in 12 countries, weaken in six and are unchanged in seven. When compared year-over-year, job prospects are expected to improve in 16 countries, decline in six

and remain unchanged in two. Employers in Ireland and Israel report the region's strongest fourth-quarter hiring plans, while the weakest outlooks are reported in Belgium, Finland, Italy and Switzerland. As was the case in the third-quarter report, employers in each of the EMEA region's 25 countries expect varying degrees of positive hiring activity.

Job gains are expected in all eight countries and territories surveyed in the Asia Pacific region. Hiring plans improve in six countries & territories in comparison to Quarter 3 2016 and decline in only two. However, fourth-quarter forecasts weaken in four countries and territories when compared year-over-year, improve in three and are unchanged in one. For the fifth consecutive quarter, employers in India report the most optimistic regional and global hiring plans. China's forecast improves slightly from three months ago, but employers here again report the region's weakest fourth-quarter hiring plans.

Full survey results for each of the 43 countries and territories included in this quarter's survey, plus regional and global comparisons, can be found at

#### www.manpowergroup.com/meos

The next Manpower Employment Outlook Survey will be released on 13 December 2016 and will detail expected labor market activity for the first quarter of 2017

\* Commentary is based on seasonally adjusted data where available. Finland's data is seasonally adjusted for the first time in the Quarter 4 2016 report. Data for Portugal is not seasonally adjusted, but will be once 17 quarters of Portuguese data are accumulated. Portugal joined the survey in Quarter 3 2016 and has no year-over-year trend data to compare at this point.

### International Comparisons – Americas

The fourth-quarter survey included interviews with more than 23,000 employers from 10 countries across North, Central and South America. Payrolls are expected to increase by varying degrees in all countries except Brazil where, despite improving moderately from three months ago, employers report negative hiring intentions for the seventh consecutive quarter. Employer confidence elsewhere across the region is mixed in comparison with prior reports. Outlooks improve in five countries when compared to the prior quarter, decline in three and are unchanged in two. When compared to last year at this time, forecasts improve in only two countries, decline in five and are unchanged in three.

Hiring plans are strongest in the United States, led once again by optimism in the Leisure & Hospitality sector where a third of all employers plan to add to their payrolls in the last three months of the year. Employers in both the Wholesale & Retail Trade and Transportation & Utilities sectors are anticipating a similarly solid fourth-quarter hiring pace.

Opportunities for job seekers are also expected to remain favorable in Colombia despite the uncertainty associated with ongoing tax policy reform and soaring interest rates. The forecast is buoyed by strong Services sector hiring intentions, as well as upbeat outlooks reported by employers in the Agriculture, the Finance, Insurance & Real Estate and the Manufacturing sectors.

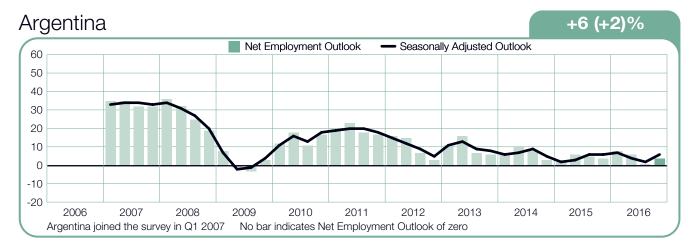
Canada's outlook improves slightly from both three months ago and last year at this time. The strongest hiring plans are reported in the Finance, Insurance & Real Estate sector where employers anticipate considerable guarter-over-quarter and year-over-year

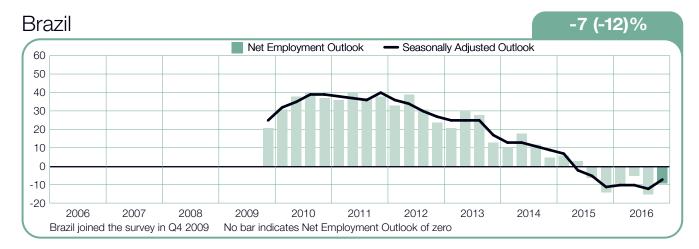
gains. Steady fourth-quarter payroll growth is also expected in the Transportation & Public Utilities and the Services sectors.

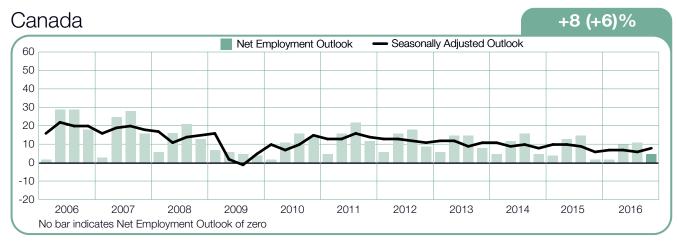
Hiring activity is also expected to remain active in Mexico despite slight declines from three months ago and Quarter 4 2015. Outlooks are positive across all industry sectors and regions with the best opportunities for job seekers expected to be in the Commerce sector as well as the Manufacturing sector where automobile production continues to keep employer confidence upbeat.

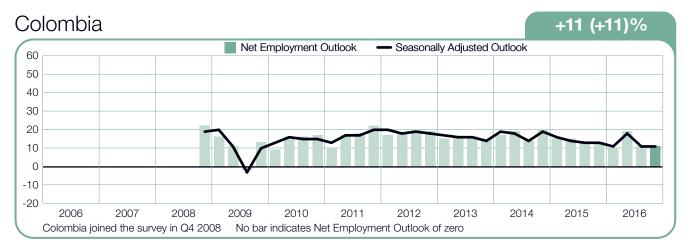
In Central America, forecasts are cautiously optimistic. Employer hiring plans are positive across all industry sectors in Costa Rica, Guatemala and Panama. Job seekers are expected to find the most opportunities in the Transport & Communication sector in both Costa Rica and Guatemala. Meanwhile, Panamanian employers in both the Construction and the Services sectors report the most active labor market forecasts through the end of the year.

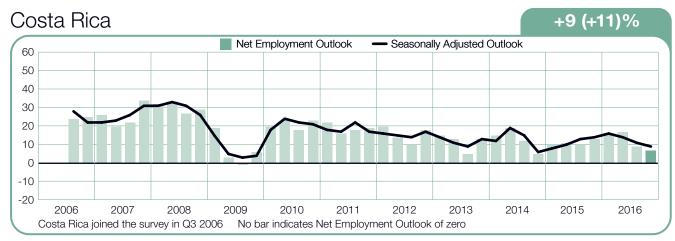
Further south, employer hiring plans remain cautiously optimistic in Peru, with the strongest job growth expected in the Agriculture & Fishing and Construction sectors. Employers in Argentina also forecast some payroll gains in the quarter ahead with positive outlooks reported in all sectors except Mining. The outlook for Brazil remains negative, but improves marginally from the prior quarter and from last year at this time, and may at last signal the end of the steady decline that started in Quarter 1 2012. Considerable quarter-over-quarter gains in employer confidence are also reported in Brazil's Services, Public Administration/Education and Manufacturing sectors.

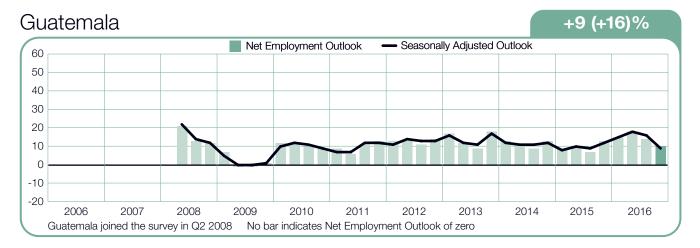


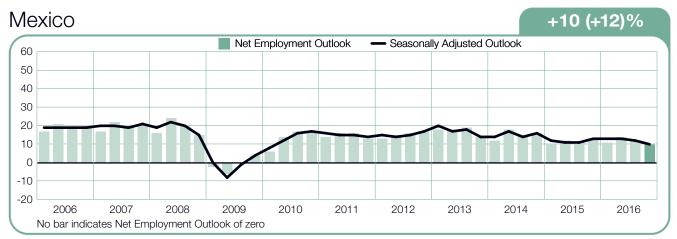


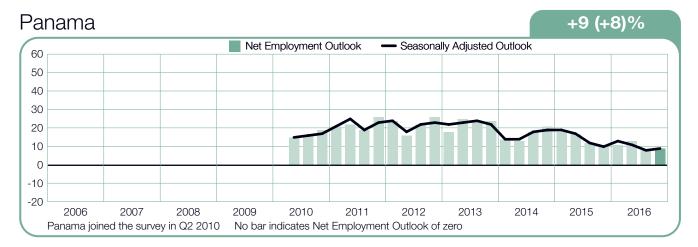


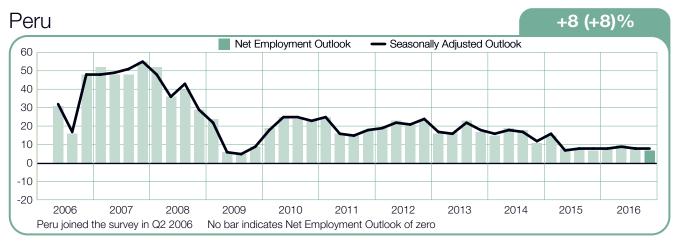


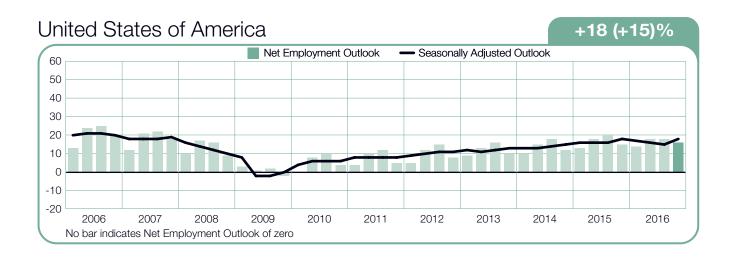












## International Comparisons - Asia Pacific

The survey of over 15,000 employers in the Asia Pacific region reveals expected payroll growth in each of the eight countries and territories. Outlooks strengthen by varying margins in six of the eight quarter-over-quarter and dip in two. In a year-over-year comparison, forecasts are stronger in only three countries and territories, decline in four and are unchanged in one. The region's strongest fourth-quarter hiring plans are reported in India and Japan, while employers in China and Singapore report the weakest.

For the fifth consecutive quarter, employers in India report the most optimistic hiring intentions among the survey's 43 participating countries and territories. While overall employer confidence weakens marginally in both quarter-over-quarter and year-over-year comparisons, the hiring pace is expected to remain brisk with more than three of every 10 employers indicating they will add to their payrolls in the October-December time frame. Job seekers can expect the most opportunities in the Services and the Wholesale & Retail Trade sectors.

Talent demand in Japan is expected to remain strong as employers continue to struggle with the commensurate challenges of the country's aging demographic and shrinking labor pool. An active hiring pace is expected in most industry sectors and all regions, especially in the Mining & Construction sector where employer confidence may be fueled by ongoing preparation in advance of the 2020 Olympic Games.

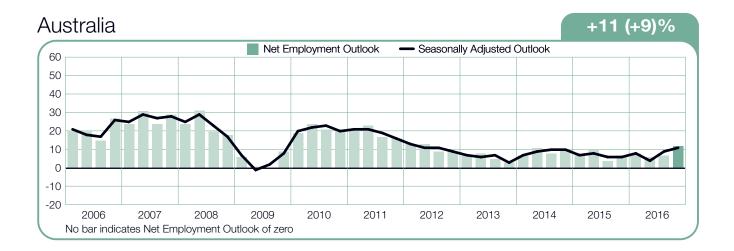
Taiwanese employers anticipate an active hiring pace through the last three months of the year. The strongest forecast is in the Manufacturing sector where more than three out of 10 employers indicate they will add to fourth-quarter payrolls. Employers in the Finance, Insurance & Real Estate and the Wholesale and Retail Trade sectors expect similarly active job growth.

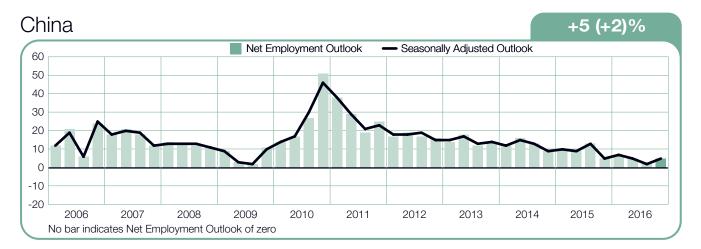
There are signs of a slight rebound in China as the country continues structural adjustments to deemphasize its reliance on heavy industry. Fourthquarter forecasts are uniformly positive and improve by varying margins from three months ago in all industry sectors and all but one region. Hiring plans are strongest in the Services sector.

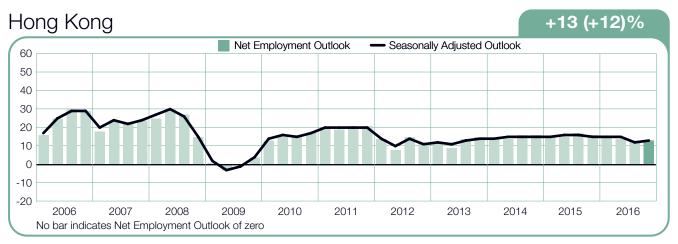
Australia's forecast is also signaling a rebound in employer hiring sentiment. Positive forecasts are reported across all industry sectors and regions, and indicate that efforts to minimize the country's reliance on mining and related support activities may be gaining momentum. Outlooks are strongest in the Transportation & Utilities, the Finance & Business Services, and the Services sectors.

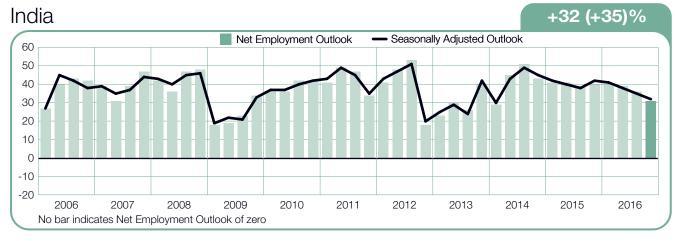
The hiring pace in New Zealand is expected to remain steady as demand for new residential construction continues to boost employer confidence in the Mining & Construction sector. Opportunities for job seekers in the Wholesale & Retail Trade and the Services sector are also expected to remain favorable for the final three months of 2016.

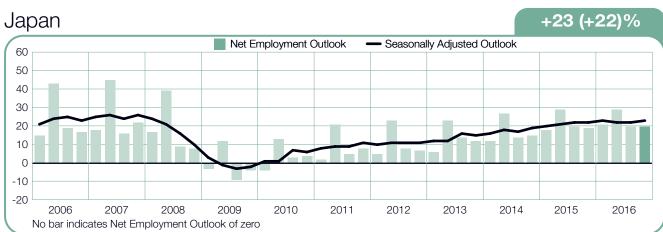
Meanwhile, employer hiring sentiment in Singapore dips for the seventh consecutive quarter to its weakest level since Quarter 3 2009. The forecast remains upbeat in the Finance, Insurance & Real Estate sector, but employers in the Mining & Construction sector report their first negative outlook since 2009.



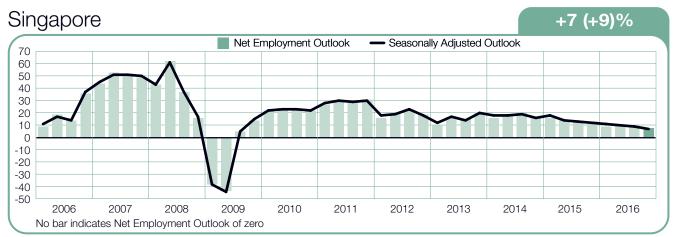


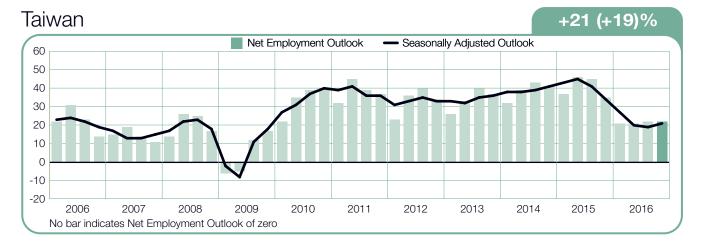












## **International Comparisons – EMEA**

Interviews with more than 20,000 employers in the Europe, Middle East and Africa (EMEA) region indicate at least some payroll growth across all 25 countries in the last three months of the year. Outlooks improve in 12 countries in comparison to the prior quarter, decline in six and are unchanged in seven. Forecasts strengthen in 16 countries in a year-over-year comparison, decline in six, and are unchanged in two\*. The strongest fourth-quarter forecasts are reported in Ireland and Israel, while the most cautious hiring plans are reported by employers in Belgium, Finland, Italy and Switzerland.

Ireland's outlook has climbed for two consecutive quarters to its strongest level since Quarter 2 2007 with the most active hiring activity expected in the Electricity, Gas & Water and the Restaurants & Hotels sectors. Employers in the Wholesale & Retail and Public & Social sectors also report their strongest forecasts since before the recession. Israeli employers report positive forecasts in all industry sectors and regions, and hiring plans in the Restaurants & Hotels and the Mining & Quarrying sectors match the strongest forecasts yet reported.

Employers in the United Kingdom may be adopting a wait-and-see approach in the aftermath of the Brexit vote, and the referendum's result appears to have had little effect on their fourth-quarter hiring plans. Nearly nine out of 10 employers intend to keep their current payrolls intact through the end of the year, and the cautiously optimistic forecast is unchanged in both quarter-over-quarter and year-over-year comparisons.

German employers report their most optimistic outlook since Quarter 1 2013. Opportunities for job seekers improve in most sectors and regions in both quarterover-quarter and year-over-year comparisons. This includes the Manufacturing sector where hiring sentiment has improved steadily for four consecutive quarters and the forecast is now the strongest in two years.

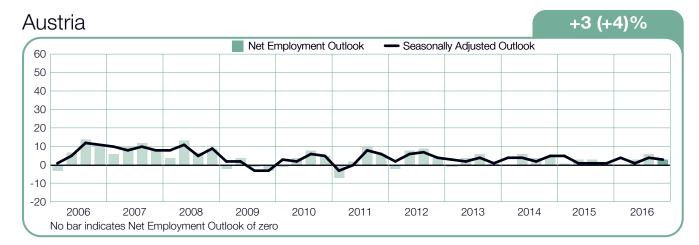
Hiring activity in France is expected to remain subdued but positive. Confidence continues to grow among Manufacturing sector employers where reported sales increases in aerospace and defense may have helped boost the outlook for three consecutive quarters to its strongest level since Quarter 2 2013.

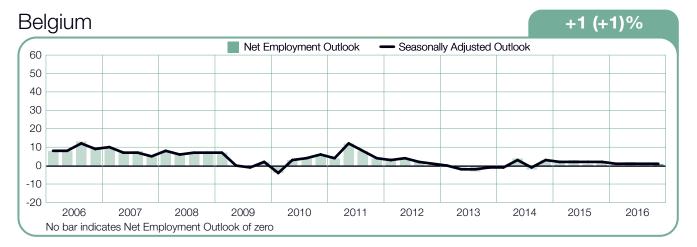
The pessimism that dominated Spain's forecasts from 2008 to the start of 2014 is giving way to more consistent expressions of optimism. Spain's forecast has now been positive for eight consecutive quarters with employers in eight of 10 industry sectors expecting to add to their payrolls in the final three months of 2016.

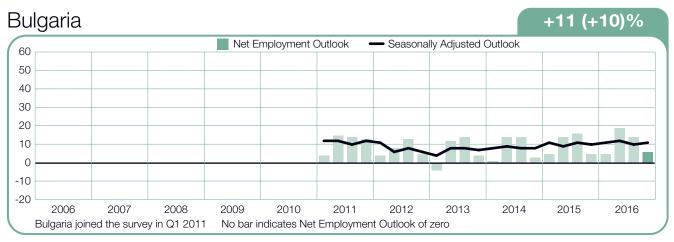
Elsewhere across the region, a steady fourth-quarter hiring pace is expected in Bulgaria, Hungary, Romania, Slovenia and Turkey. The outlooks in Greece remains cautiously optimistic with favorable forecasts reported in the Agriculture and Finance & Business Services sectors. Outlooks are similarly modest in the Czech Republic and Slovakia.

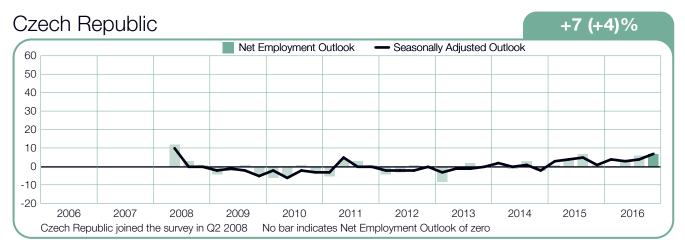
Among the Nordic countries surveyed, employers in Norway anticipate some opportunities for job seekers, despite the continuing weakness reported in the Manufacturing sector. Hiring activity is expected to be strongest in the Manufacturing sector in Finland and in the Finance & Business Services sector in Sweden.

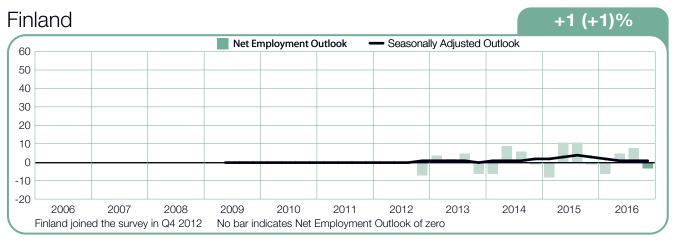
\* Portugal joined the survey in Quarter 3 2016 and has no year-overyear trend data to compare at this point. Finland's data is seasonally adjusted for the first time in the Quarter 4 2016 report.

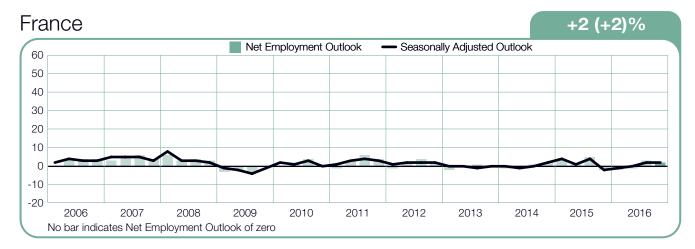


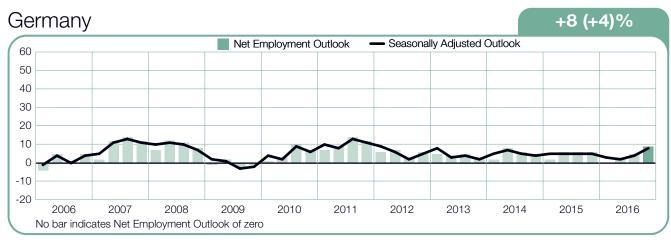


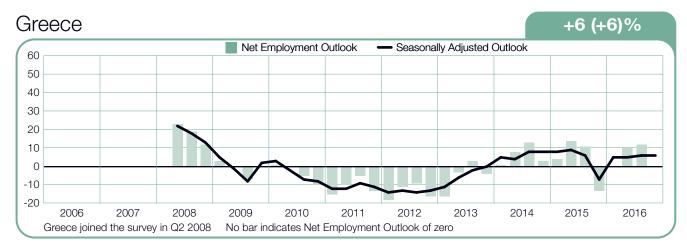


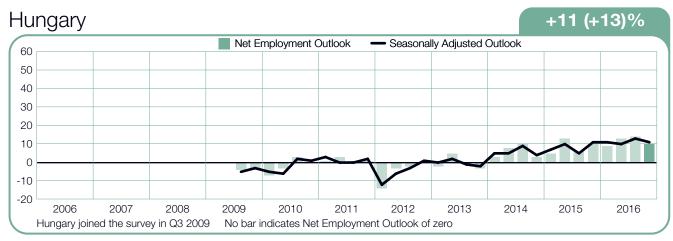


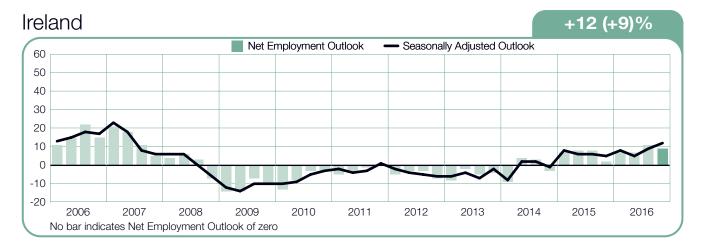


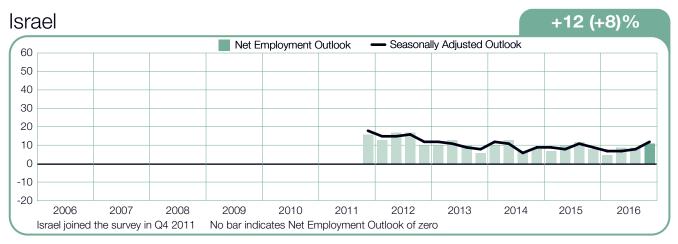


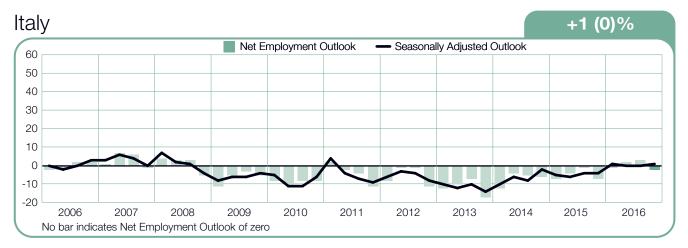


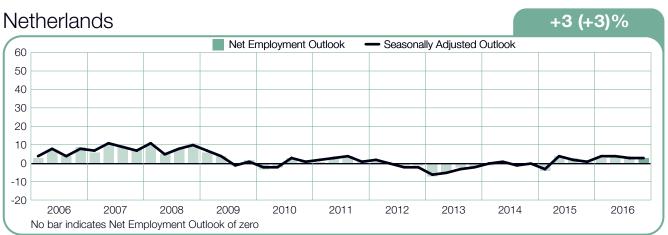


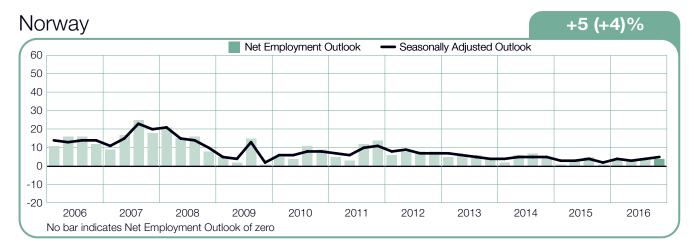


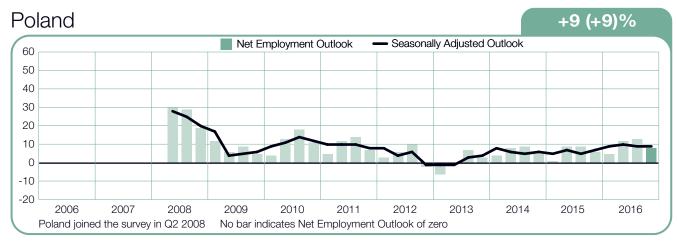


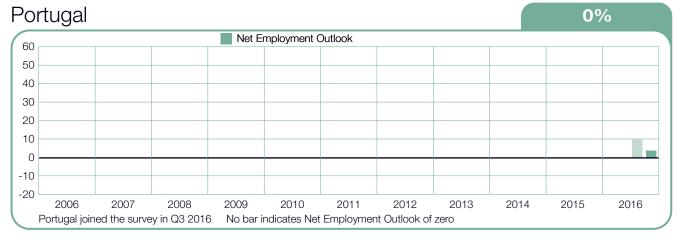


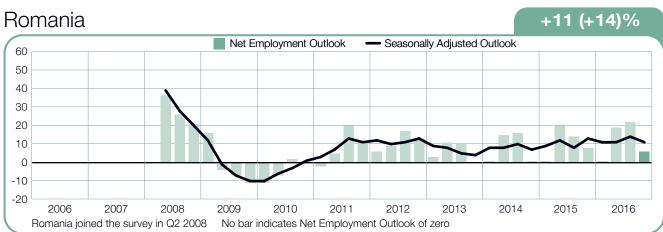


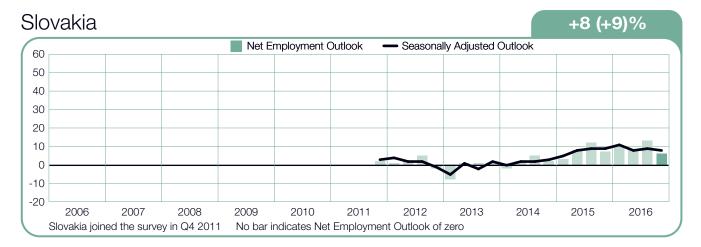


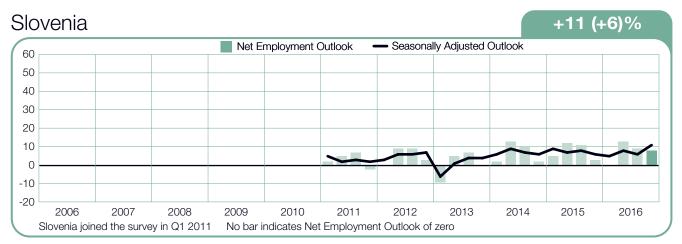


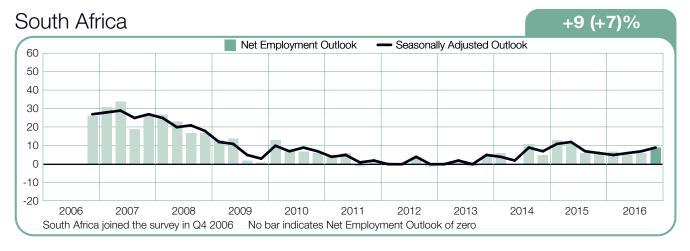


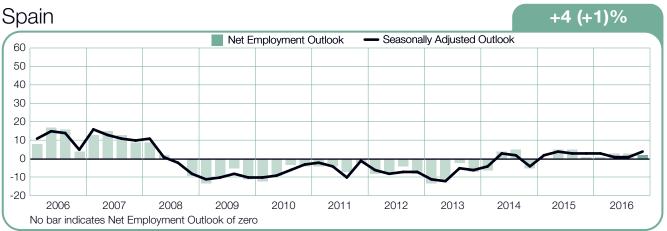


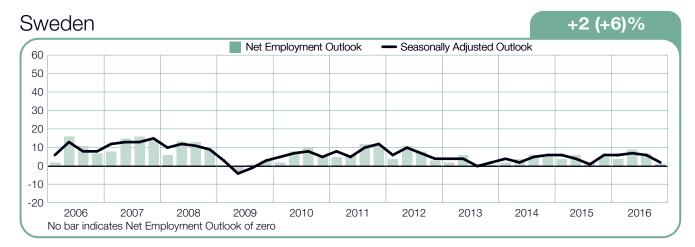


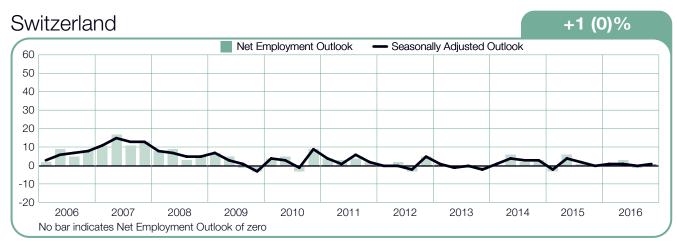


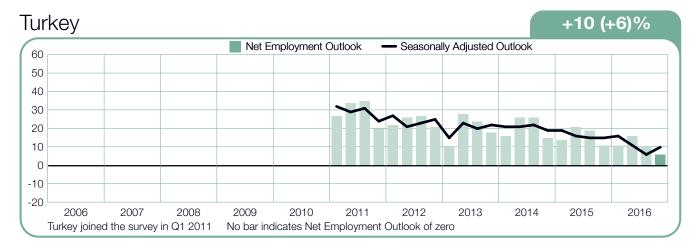


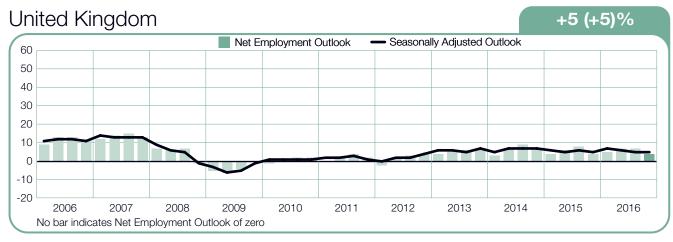












## **About the Survey**

About the Manpower Employment Outlook Survey

The Manpower Employment Outlook Survey is conducted quarterly to measure employers' intentions to increase or decrease the number of employees in their workforces during the next quarter. ManpowerGroup's comprehensive forecast of employer hiring plans has been running for more than 50 years and is one of the most trusted surveys of employment activity in the world. Various factors underpin the success of the Manpower Employment Outlook Survey:

Unique: It is unparalleled in its size, scope, longevity and area of focus.

Projective: The Manpower Employment Outlook Survey is the most extensive, forward-looking employment survey in the world, asking employers to forecast employment over the next quarter. In contrast, other surveys and studies focus on retrospective data to report on what occurred in the past.

Independent: The survey is conducted with a representative sample of employers from throughout the countries and territories in which it is conducted. The survey participants are not derived from ManpowerGroup's customer base.

Robust: The survey is based on interviews with nearly 59,000 public and private employers across 43 countries and territories to measure anticipated employment trends each quarter. This sample allows for analysis to be performed across specific sectors and regions to provide more detailed information.

Focused: For more than five decades the survey has derived all of its information from a single question:

For the 4Q 2016 research, all employers participating in the survey worldwide are asked the same question, "How do you anticipate total employment at your location to change in the three months to the end of December 2016 as compared to the current quarter?"

#### Methodology

The Manpower Employment Outlook Survey is conducted using a validated methodology, in accordance with the highest standards in market research. The survey has been structured to be representative of each national economy. The margin of error for all national, regional and global data is not greater than +/- 3.9%.

#### Net Employment Outlook

Throughout this report, we use the term "Net Employment Outlook." This figure is derived by taking the percentage of employers anticipating an increase in hiring activity and subtracting from this the percentage of employers expecting to see a decrease in employment at their location in the next quarter. The result of this calculation is the Net Employment Outlook. Net Employment Outlooks for countries and territories that have accumulated at least 17 quarters of data are reported in a seasonally adjusted format unless otherwise stated.

Seasonal adjustments have been applied to the data for all participating countries except Portugal. ManpowerGroup intends to add seasonal adjustments to the Portuguese data in the future, as more

## About ManpowerGroup™

ManpowerGroup® (NYSE: MAN) is the world's workforce expert, creating innovative workforce solutions for nearly 70 years. As workforce experts, we connect more than 600,000 people to meaningful work across a wide range of skills and industries every day. Through our ManpowerGroup family of brands -Manpower®, Experis®, Right Management® and ManpowerGroup® Solutions – we help more than 400,000 clients in 80 countries and territories address their critical talent needs, providing comprehensive solutions to resource, manage and develop talent. In 2016, ManpowerGroup was named one of the World's Most Ethical Companies for the sixth consecutive year and one of Fortune's Most Admired Companies, confirming our position as the most trusted and admired brand in the industry. See how ManpowerGroup makes powering the world of work humanly possible: www.manpowergroup.com.

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